

Unipart Rail, in joint venture with UGL, wins major Australian contract

Unipart Rail, in conjunction with its joint venture partner, United Group Limited (UGL), has been awarded a major contract for the provision of fleet maintenance and logistics services to RailCorp in Sydney, Australia.

Under the contract, Unipart Rail and UGL will deliver heavy maintenance, engineering, procurement and logistics management services for 1,050 of Sydney's passenger car fleet for RailCorp - the state-owned organisation that provides passenger operations in New South Wales.

It is anticipated that the total contract will generate approximately \$1.4 billion Australian dollars (£900 million) in revenue over the initial contract term of seven years.

A joint venture company has been established between Unipart Rail and UGL to deliver the scope of works under the contract. Unipart Rail will be providing specialist procurement, logistics and inventory management services to the joint venture, as well as delivering 'lean' business improvements to the site operational teams. Unipart Rail holds a 30% share in the joint venture.

John Clayton, Group Director, Unipart, said: 'This contract sees us joining our established supply chain and lean expertise with UGL's proven maintenance and engineering skills, to deliver significant operational and financial benefits to RailCorp in Sydney. We very much look forward to delivering success with our joint venture partner, UGL.'

Unipart Rail SCM service

RailCorp will benefit from the extensive



Pictured at the signing of the new contract are, left to right, Rob Mason, Chief Executive Officer, RailCorp; John Clayton, Group Director, Unipart, and Wayne Nolan, Chief Operating Officer, UGL Rail.

experience Unipart Rail has built in supplying the UK rail industry and its knowledge of Supply Chain Management (SCM). Unipart's central position in the supply chain helps to smooth demand and to make best use of materials and resources, particularly scarce or 'strategic' materials. It also helps both the maintenance and improvement of the infrastructure, as well as the maintenance or refurbishment of traction and rolling stock.

This includes:

- Material identification, audits, condition reporting and valuation.
- Cataloguing.
- Depot reorganisation.
- Supply chain remodelling.
- IT systems for materials management.
- Materials kitting.
- Materials planning, logistics and delivery.

Unipart Rail goes on show at AusRail 2011

AusRail is the Australian equivalent of Railtex and an important event for sharing ideas across the different states, all of which have differing rail gauges and approaches to both infrastructure, traction and rolling stock. Unipart Rail's stand brought some of the best technologies from the UK to demonstrate the advances that are being made in areas such as fuel economy, level crossings and LED signalling.

The new 2012 infrastructure catalogue was also launched at the show and proved to be as popular in Australia as in the UK. Pictured right are the Unipart Rail and Dorman team who manned the exhibition stand along with UK Trade and Investment's Eric Holland and other visitors.

