



The Challenge

VolkerRail were undertaking a Christmas 'blockade' - where a section of track is closed down to enable refurbishment - and required continuous supply of materials over the period 24th to 28th December.

Because this was an unexpected demand with a tight schedule, delivery failures were not an option. The materials (which were for Overhead Line cable and structures, assemblies and structures) were critically important to the successful delivery of the possession.

The Solution

Our collaborative relationship with the Stafford Area Improvements Program (SAIP) meant that we were able to respond quickly to the request.

Eight Unipart Rail employees recognised the importance of our support to the customers and made personal commitments to working over the Christmas period. The team members were drawn from across the business, bringing their own unique skills and competencies.

The team organised themselves into 12 hour shifts, undertaking material pick, loading, delivery, off-loading and on-site support. The cover included both Christmas and Boxing days and was in place for 24 hours each day, ensuring unbroken supply as the blockade proceeded.

Extra Mile

Additional staff were on 'stand-by' and were called upon during Christmas Day and Boxing Day to ensure that the requirements of the project were met at all times.



Supply Chain Services

They say your supply chain is only as strong as its weakest link. They're right.

But it's not just brute strength that delivers ultimate performance. Innovation and flexibility are essential too - the creativity to meet fresh challenges and the agility to integrate new solutions.

At Unipart Rail we understand this. And for more than 20

years we've partnered numerous international clients to deliver exceptionally high levels of material availability, bespoke designed solutions and a highly valued service. Supporting up to 99% parts availability levels.

The Rail Industry is inherently complex. The benefit of partnering Unipart Rail is simple. A high performance supply chain. Guaranteed.



Mark in Action Award Winners - Unipart Rail

Neil Laszkowicz, OLE & Track Materials Manager, The Staffordshire Alliance, Nicholas Fleet**, Matthew McDonnell, David Gibbs**, Stephen Edwards***, Kevin Felton, William Morris and Andrew Gilchrist

with John Neill - Chairman and Group Chief Executive

Absent: Kelly Pepper** and Steven Hinett

2nd Award Winner, *3rd Award Winner



The Result

"Big thanks to you and the Unipart Team. You have all carried out a huge amount of prep work and worked with our teams who were out on the shifts - expediting some the plans and using the equipment you guys have secured, fabricated, tagged and delivered to enable the works to happen."

Barry Kennedy

Commercial Director - VolkerRail

The team also received a 'Mark in Action' Award - Unipart's highest accolade for the delivery of outstanding customer service.

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